



*Presents*

*One Day Seminar*

*on*

*Foreign Exchange Business*

*Opportunities in*

*De-Regulated Markets*

*Seminar Date: 6<sup>th</sup> June, 2009*

*Venue: Trinity Academy for Corporate Training Ltd.*

*Speaker*

*Mr. P M Pethe – Consultant & Trainer in FOREX /*

*International Banking and Finance*

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*OSD (Training), FEDAI*

## Trinity Academy for Corporate Training Ltd. (Trinity)

Trinity, promoted by a group of individuals with deep roots in banking and the financial sector, is among the largest corporate training academies in the city with a capacity to train 300 candidates at a time. Besides the state of the art infrastructure, we have on board an eminent panel of bankers/trainers who are equipped to train people on Banking, Insurance, Mutual Funds, Risk Management and Behavioral areas. We have been given accreditation by Indian Institute of Banking & Finance for conducting DBF and Debt Recovery Agent courses.

We, in association with Forex Association of India, have taken the lead in conducting extensive programs on Forex and Treasury Operations including Exotic Super Derivatives and Bourse, which have been well received and appreciated by Bankers.

We are now pleased to announce a one day Seminar on **Foreign Exchange Business Opportunities in De-Regulated Markets. Mr. P.M. Pethe, leading Forex Consultant and Trainer would be the main speaker for this programme.** It is needless to mention that Mr. Pethe is well known in the Forex world for his in-depth knowledge of the subject and impressive classroom delivery skills.

We are confident that the programme would be immensely useful to the participating bank/organization. You are, therefore, requested to nominate your officials who are handling Export/Import transactions for the above seminar.

The programme details are given below:

Venue	Contact Person	Date and Time
Trinity Academy for Corporate Training Ltd. Trinity House, Plot No. 5/B, Qureshi Nagar, Kurla (E), Mumbai – 400070. Tel.: 91-22-24056712 – 16 www.thetrinityacademy.com	Mr. Soheb Sorathiya Cell: 9321818283 soheb.s@thetrinityacademy.com  Mr. Ajay Kaushal Cell: 9321950244 ajay@thetrinityacademy.com	Saturday, 6 <sup>th</sup> June, 2009.  Timings.: 9.30 am to 05.00 pm

### 1. Background:

Ever since FERA 1973 was amended in the year 1993 the process of deregulation in exchange control administration is on. The process was further supported by implementation of FEMA 1999, made effective from 1<sup>st</sup> June, 2000. In the era of globalization a number of facilities/relaxations are available to exporters/importers from RBI, FEDAI as well as from Ministry of Commerce in their Foreign Trade Policy. Eventually there are a number of untapped business opportunities for the Corporates/Bankers/Professionals for development of their business.

### 2. Objective:

Keeping the above background in view, our academy has decided to brief Corporates/Bankers/Professionals on the business opportunities available to them by conducting a one day seminar. The objective of the seminar is to make the audience aware about the fee and fund based products, relaxations under FEMA 1999, export of services, rules of FEDAI and availing export finance from AD-I Banks and also on saving commercial costs.

3. **TARGET GROUP:** Exporters / Importers / Corporates / Professionals (CA, CS, etc.) and Senior AD Bank Officers

**4. PROGRAM INPUTS:**

- **Overview of Forex Business/Products.**
- **Brief on relaxations under FEMA 1999 for Imports/Exports.**
- **Export Finance products Pre/Post Shipment in Rupees and Foreign Currency (merchandise/services) and current de-regulation, in-built hedging products - Relaxation in FEDAI Rules.**
- **Risk Management Current de-regulation for hedging Forex exposures.**
- **Commercial cost saving areas in Forex Operations.**

**5. Methodology – What Trinity Offers**

- Interactive Atmosphere
- State of the Art infrastructure
- Highly qualified & trained faculty/hands on experience
- Comprehensive Course Coverage
- Ample Practical case studies
- Adequate courseware for permanent reference

**6. Duration of the Seminar:** 1 Day

**7. Venue:** Trinity Academy for Corporate Training Ltd.

Trinity House, Plot No.5/B, Qureshi Nagar, Kurla (East)

Mumbai 400 070

Board Line: 24056712-16 Fax: 24056717

Website: [www.thetrinityacademy.com](http://www.thetrinityacademy.com)

**8. Seminar Fee:** Rs.6,000/- per participant

The participation fee to be sent to the above mentioned address by post with a Cheque/Pay Order or Demand Draft favouring "Trinity Academy for Corporate Training Ltd" payable at Mumbai or be handed over to our programme coordinator /contact person's along with the Registration Form duly completed.

Fee includes the cost of training, relevant updated reading material in the form of handouts, breakfast, lunch, tea/coffee and transportation.

Pick up and Drop Service: From Dadar East near Swaminarayan Temple/Pritam Hotel and Priyadarshini Circle at main gate of labour Institute (Sion/ Chunnabhati)

***COURSE COORDINATOR:***

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